



- Learn the practical and rewarding responsibilities of a real estate salesperson.
- Understand content material sufficient to pass the practice exam.
- Participate in activity scenarios to gain skills and refine techniques.

Real Estate Pre-licensure courses—Fall 2009

Real Estate I \$310 (includes book)

Basics of Real Estate principles and practices to prepare to take the State License Exam

Sept. 15-26

6:00 - 9:00 p.m. (T, W, Th)

9:00 a.m. - 3:30 p.m. (Sat.)

Real Estate II \$269

Explore the business relationship between the salesperson and client

Oct. 6-17

6:00 - 9:00 p.m. (T, W, Th)

9:00 a.m. - 3:30 p.m. (Sat.)

Real Estate III \$269

Explores listing and sales business transactions

Oct. 20-31

6:00 - 9:00 p.m. (T, W, Th)

9:00 a.m. - 3:30 p.m. (Sat.)

Register for courses individually or all at once. \$848 all three courses

Classes broadcasted via ITV to Mesabi Range College – Virginia Campus

***Begin an exciting career in real estate.
Call (218) 742-3438 for registration and details.***